



European Confederation of  
Search and Selection Associations

## Minutes: ECSSA 8<sup>th</sup> September, 2011 conference call

Participants: Ann Cattelain (AC) (FEDERGON), , Etienne Deroure (ED) (SYNTEC), Gilberto Marchi (GM) (ASSORES), Jörg Murmann (JM) (BDU), Marios Paras (MP) (LPRA), Dr. Joachim Staude (JS) (BDU),

Excused: David Winterburn (DW) (ECSSA Chairman) Antonio Bravo (AB) (BYS)

### **ECSSA Website:**

JM has contacted the current provider, ready to work on changes and data base. JM sends the proposal to members for immediate decision (please react quickly) so that we should be able to have a first look at the structure (empty data) in Rome

**ECSSA Conference:** MP will send us, before the Rome meeting, the cost breakdown of different alternatives of a conference in Europe, cost including a speaker.

**STATE OF THE INDUSTRY INDEX:** Almost all countries are listed in study, apart from UK. It might be time to spread this interesting info around, either as raw material (data) or with an analysis. What and how: ED to make suggestions for next meeting

**CERC Promotion:** How to develop awareness among members? We might need to give a little boost in order to get more CERCs and more value for them. Which action at ECSSA level in addition to local actions? Brainstorming in Rome. Thanks to collect testimonies of consultants explaining the value of being CERC (France, Germany...)

### **TRAINING COURSE:**

JS will send additional information on this offer to members. Ideally this information should be proper to be posted online on our national websites

### **EXCHANGE OF GOOD PRACTICES:**

Let's dig in our national productions (studies, printouts, initiatives..), some material or ideas that could be of value for the other countries.

Who will do it, What will he (they) select, and how to share it? (topic to be broached in Rome)

### **HOW TO BE MORE EFFICIENT AS A GROUP?**

There might be room for improvement to get more value from the time and energy we all spend for ECSSA. Workshop for the end of the meeting in Rome